



**Intesco  
Research  
Group**

# FREIGHT TRANSPORT AND FREIGHT TRANSPORT MARKET



MOSCOW 2014

## CONTENTS

<b>CONTENTS.....</b>	<b>3</b>
<b>RESEARCH METHODOLOGY.....</b>	<b>9</b>
<b>EXTRACTS FROM RESEARCH.....</b>	<b>11</b>
<b>LIST OF SCHEDULES, DIAGRAMS, TABLES AND SCHEMES.....</b>	<b>14</b>
<b>ABOUT INTESCO RESEARCH GROUP.....</b>	<b>26</b>

## CONTENTS

### RESEARCH METHODOLOGY

### LIST OF SCHEDULES, DIAGRAMS, TABLES AND SCHEMES

#### 1. GENERAL ECONOMIC SITUATION IN RUSSIA

- 1.1. Population of Russia
  - Number of population*
  - Largest cities*
  - Social standards of living dynamics*
  - Economic activity*
- 1.2. Economic situation
  - Dynamics of economy development*
  - Stability of state budget*
- 1.3. Special economic zones
- 1.4. Business development in Russia
- 1.5. Investment potential
  - Russia in general*
  - Regions*
- 1.6. Position of Russia in the world
  - Share of RF in the world population*

#### 2. SUBJECT OF RESEARCH

- 2.1. Definition
- 2.2. Classification
  - ARCP*
  - ARCPEA*
  - FEA CN*
  - ARCEA*

#### 3. WORLD MARKET OF FREIGHT TRANSPORT

- 3.1. Volume of motor vehicles production
- 3.2. Largest producing companies
- 3.3. Largest producing countries

#### 4. ANALYSIS OF MOTOR VEHICLES SALES

- 4.1. Dynamics of sales by years
- 4.2. Sales volumes by brands

#### 5. VOLUME OF RUSSIAN FREIGHT TRANSPORT MARKET

- 5.1. Dynamics of the market volume
- 5.2. Dynamics of import content on the market
- 5.3. Import content on the market

- 5.4. Segmentation of the Russian freight transport market
  - Structure of light motor vehicles fleet (LCV)*
  - Structure of heavy freight transport*
- 5.5. Freight motor vehicles fleet in Russia
  - Motor vehicles fleet of Russia*
  - Freight motor vehicles fleet by entities of RF*
- 6. TRENDS ON THE RUSSIAN FREIGHT TRANSPORT MARKET**
- 7. FACTORS INFLUENCING FREIGHT TRANSPORT MARKET**
  - 7.1. Conjuncture factors
  - 7.2. Freight transportations market
    - Structure of freight transportations market by types of transport*
    - Volumes of motor transportations*
    - Situation in the adjacent branches*
- 8. STATE REGULATIONS OF FREIGHT TRANSPORTATIONS MARKET**
  - 8.1. Laws and regulations
    - RF Government Decree of September 10, 2009 No720*
    - RF Ministry of Transport Decree of January 26, 2012 No20*
    - Access control of freight transport to Moscow*
  - 8.2. Accession of Russia to WTO
    - Ecological standards*
- 9. LARGEST PLAYERS ON FREIGHT TRANSPORT MARKET**
  - 9.1. Market structure by largest players
  - 9.2. «KAMAZ» JSC
    - Reference*
    - Range of products, brands*
    - Development strategy*
  - 9.3. «MAZ» JSC
    - Reference*
    - Range of products, brands*
  - 9.4. «GAZ» group
    - Reference*
    - Range of products, brands*
    - Development strategy*
  - 9.5. «AZ URAL» JSC
    - Reference*
    - Range of products, brands*
- 10. HAULAGE TRUCK, FULL TRAILER AND TWO-WHEEL TRAILER**
  - 10.1. Production in Russia

*Haulage truck*

*Full trailer to freight vehicles*

*Other motor two-wheel trailer*

10.2. Import

*Full trailer and two-wheel trailer*

*Full trailer and semi-trailer with full weight over 15 tons*

*Wheeled tractor for semi-trailers*

10.3. Export

*Total full trailers and semi-trailers*

*Full trailer and semi-trailer with full weight over 15 tons*

**11. PRODUCTION OF FREIGHT TRANSPORT**

11.1. Freight transport (in general)

*Dynamics by years*

*Structure by types*

11.2. Automobile truck (not including carriage)

*Structure by types*

*Dynamics by years*

11.3. Diesel truck

*Dynamics by years*

*Dynamics by months*

*Volumes by federal districts of RF*

*Structure by federal districts of RF*

*Volumes by regions of RF*

*Regional structure*

11.4. Gasoline truck

*Dynamics by years*

*Dynamics by months*

*Volumes by federal districts of RF*

*Structure by federal districts of RF*

*Volumes in regions of RF*

*Regional structure*

11.5. Special vehicles

*Dynamics by years*

*Structure by types*

11.6. Carriage for freight transport

*Dynamics of volumes by years*

*Dynamics of volumes by months*

*Volumes by federal districts of RF*

*Structure by federal districts of RF*

*Volumes in regions of RF*

*Regional structure*

## **12. LARGEST RUSSIAN PRODUCERS**

## **13. ANALYSIS OF FREIGHT TRANSPORT EXPORT**

### 13.1. Freight transport (in general)

*Dynamics by years*

*Structure by types*

*Volumes by months*

*Volumes by countries of destination*

*Structure by countries of destination*

### 13.2. Freight vehicles with spark-plug ignition engine with the weight not more 5 tons

*Dynamics by years*

*Structure by types*

*Volumes by months*

*Volumes by countries of destination*

*Structure by countries of destination*

## **14. ANALYSIS OF FREIGHT TRANSPORT IMPORT**

### 14.1. Freight transport (in general)

*Dynamics by years*

*Structure by types*

*Volumes by countries of destination*

*Structure by countries of destination*

*Structure by brands*

### 14.2. Diesel trucks with the weight not more 5 tons

*Dynamics by years*

*Volumes by months*

*Volumes by countries of destination*

*Structure by countries of destination*

### 14.3. Diesel trucks with the weight from 5 to 20 tons

*Dynamics by years*

*Volumes by countries of destination*

*Structure by countries of destination*

## **15. PRODUCER PRICES**

### 15.1. Automobile truck (including carriage)

*Dynamics by years*

*Dynamics by months*

### 15.2. Diesel trucks

*Dynamics by years*

*Dynamics by months*

15.3. Spark-plug ignition engine trucks

*Dynamics by years*

*Dynamics by months*

15.4. Carriage for freight transport

*Dynamics by years*

*Dynamics by months*

15.5. Special vehicles

*Dynamics by years*

*Dynamics by months*

**16. RETAIL PRICES**

*Prices level by type of engine*

*Prices level by brands*

**17. PROFILES OF LARGEST ENTERPRISES**

17.1. «KAMAZ» JSC

*Reference information*

*Types of activity*

*Production volumes*

*Balance sheet*

*Profit and loss statement*

*Cash flow statement*

*Financials*

*Financial ratio*

17.2. «GAZ» LLC

*Reference information*

*Types of activity*

*Production volumes*

*Balance sheet*

*Profit and loss statement*

*Cash flow statement*

*Financials*

*Financial ratio*

17.3. «URAL» JSC

*Reference information*

*Types of activity*

*Production volumes*

*Balance sheet*

*Profit and loss statement*

*Cash flow statement*

*Financials*

*Financial ratio*

17.4. «ZIL» AMO

*Reference information*

*Types of activity*

*Production volumes*

*Balance sheet*

*Profit and loss statement*

*Cash flow statement*

*Financials*

*Financial ratio*

17.5. «ZZGT» JSC

*Reference information*

*Types of activity*

*Balance sheet*

*Profit and loss statement*

*Cash flow statement*

*Financials*

*Financial ratio*

**18. FORECAST OF THE MARKET DEVELOPMENT FOR 2014-2016  
ABOUT INTESCO RESEARCH GROUP**

## RESEARCH METHODOLOGY

**Subject of research:**

MARKET OF FREIGHT TRANSPORT

**Goal of research:**

EVALUATION OF THE RUSSIAN MARKET AND FORECAST OF ITS DEVELOPMENT FOR 2014-2016

**Regions of research:**

RUSSIA

RF REGIONS

**Main blocks of research:**

WORLD MARKET OF FREIGHT TRANSPORT

ANALYSIS OF MOTOR VEHICLES SALES

VOLUME OF RUSSIAN FREIGHT TRANSPORT MARKET

TRENDS ON THE RUSSIAN FREIGHT TRANSPORT MARKET

FACTORS INFLUENCING FREIGHT TRANSPORT MARKET

STATE REGULATIONS OF FREIGHT TRANSPORTATIONS MARKET

LARGEST PLAYERS ON FREIGHT TRANSPORT MARKET

HAULAGE TRUCK, FULL TRAILER AND TWO-WHEEL TRAILER

PRODUCTION OF FREIGHT TRANSPORT

LARGEST RUSSIAN PRODUCERS

ANALYSIS OF FREIGHT TRANSPORT EXPORT

ANALYSIS OF FREIGHT TRANSPORT IMPORT

PRODUCER PRICES

RETAIL PRICES

FORECAST OF THE MARKET DEVELOPMENT FOR 2014-2016

**The largest producers of freight transport, researched:**

«KAMAZ» JSC

«GAZ» LLC

«URAL» JSC

«ZIL» AMO

**«ZZGT» JSC**

Production volumes, financial activities data, balance sheets, profit and loss statements, cash-flow statements, the subsidiaries and other data about these main companies were presented.

**Information sources used:**

Federal State Statistics Service  
Ministry of Economic development of RF  
Federal Customs Service  
Federal Tax Service  
Field expert evaluations  
Reports on retailing  
Materials of the field's main players  
Field print and electronic publications

**The research contains 81 schedules, 80 diagrams and 114 tables and 1 picture.**

## EXTRACTS FROM RESEARCH

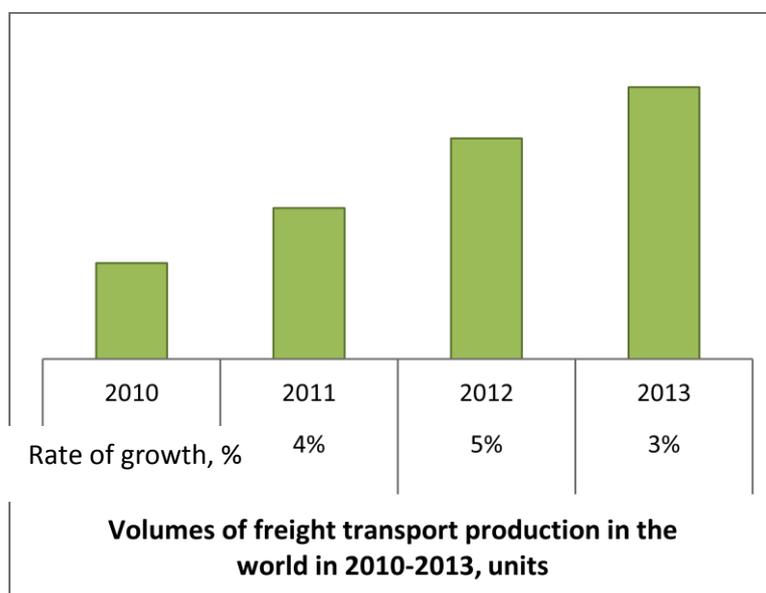
### CHAPTER 3

#### WORLD FREIGHT TRANSPORT MARKET

During 2010-2013 volume of Russian freight transport market increased considerably: if in 2010 total production was equal to 19 mln units, then by 2013 it exceeded \*\* mln units.

As for 2013 one fifth of freight cars production in cost terms belonged to the American Caterpillar Company. A significant share of production belonged to Japanese Komatsu. Shares of other companies in 2013 did not exceed 5%.

Five leaders by this type of product production included also Volvo, Hitachi and Liebherr, sales volume of which in 2013 was equal to 8 130, 7 945 and 7 463 mln dollars.

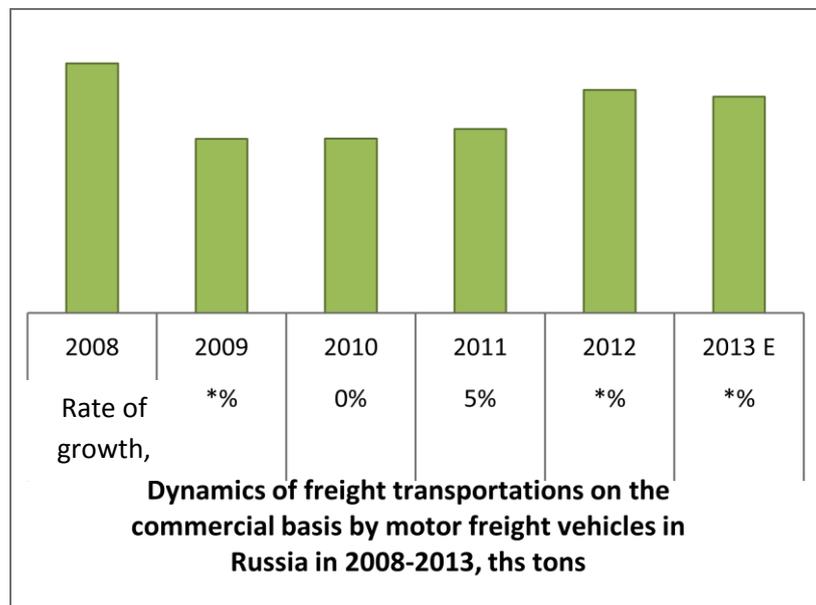


**CHAPTER 7****FACTORS INFLUENCING  
FREIGHT TRANSPORT MARKET**

According to estimates of Intesco Research Group analysts, in 2013 the share of automobile freight transportations in the general structure of freight transportations made \*\*,6% that was \* % more, than in 2012. Such an increase became possible due to reduction of freight transportations volume by railroad.

Freight transportations market on the commercial basis in Russia felt considerable enthusiasm in 2011-2012, from the beginning of an active phase of Olympic facilities construction and implementation of other image projects. Other catalyst of road haulage growth is retailing. Regional statistics confirms the fact that road haulage increased in this period due to "buildings of the century" and retailing.

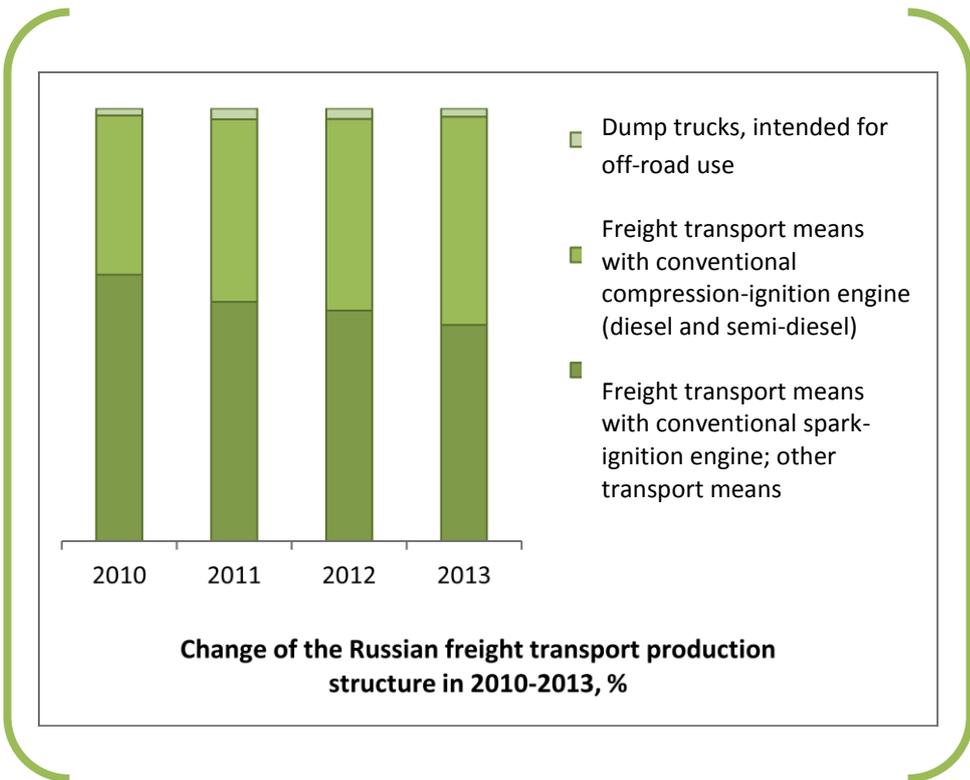
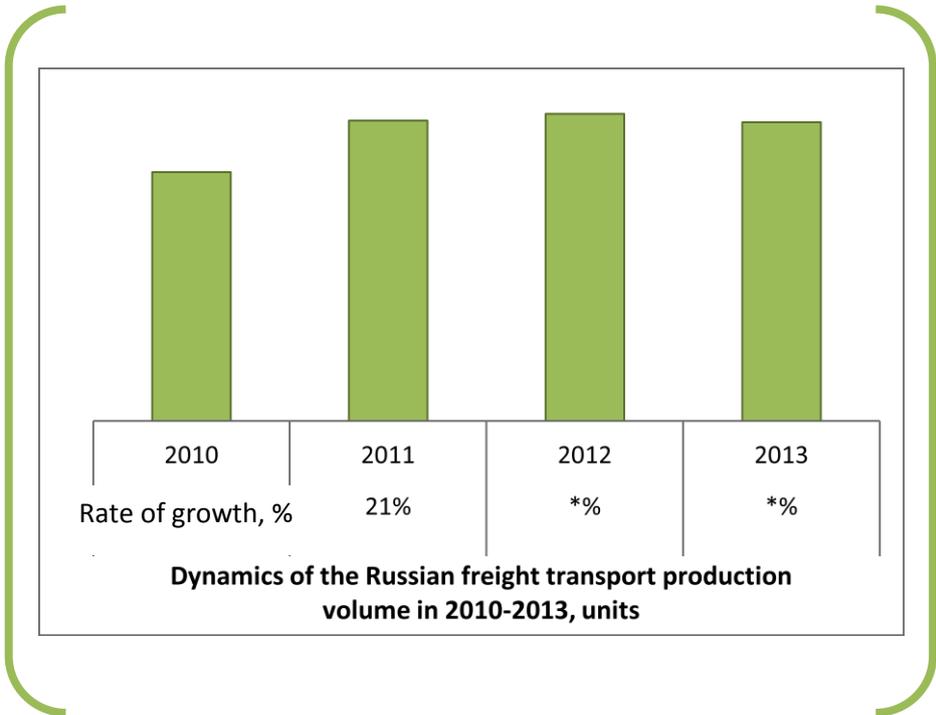
Reasons for freights transportation decrease are, first of all, termination of large construction projects, general stagnation of domestic economy and reduction of investments, caused the decline in demand for commercial cars.



**CHAPTER 11**

**FREIGHT TRANSPORT PRODUCTION**

As a result of fast economy recovery of the Russian Federation after the crisis, volumes of produced freight vehicles in 2011 increased by \*\*% compared to 2010 and made 1\*\*,8 ths units. Further, lorries production in the country continued to grow: during 2012-2013 the country produced more than \*\* thousand freight vehicles).



Since 2011 the share of spark-ignition cars in freight transport production decreases – on the background of freight transport means with compression-ignition ICE increase.

## LIST OF SCHEDULES, DIAGRAMS, TABLES AND SCHEMES

### RESEARCH METHODOLOGY

#### LIST OF SCHEDULES, DIAGRAMS, TABLES AND SCHEMES

##### 1. GENERAL ECONOMIC SITUATION IN RUSSIA

Schedule 1. Dynamics of resident population number of Russia in 1990, 2000, 2005 and 2008-2013 and forecast for 2014-2016, mln people

Schedule 2. Dynamics of population of Russia in three forecast variants in 2014-2031, ths people

Diagram 1. Structure of population of Russia by working age in 2014-2031, % (average forecast variant)

Table 1. Population number of the largest cities of Russia according to All-Russian census of 2002 and 2010 and as for January 1, 2013, ths people

Schedule 3. Dynamics of actual household disposable income of population and annual rate of growth in 2000-2013\* and forecast for 2014-2016, %

Schedule 4. Dynamics of demographic load coefficient in three forecast variants in 2014-2031

Schedule 5. Dynamics of the employed and the unemployed in Russia in 2000-2013 and forecast for 2014-2015, %

Schedule 6. Dynamics of share of the unemployed in economically active population by federal districts of RF in 2007-2013, %

Schedule 7. Dynamics of GDP of Russia in prices of 2008 in 2004-2013 and forecast for 2014-2016, billion rubles

Schedule 8. Dynamics of GDP of Russia in actual prices in 2004-2013 and forecast for 2014-2016, billion rubles

Schedule 9. Dynamics of investments into the main capital of RF in 2004-2013 and forecast for 2014-2016, billion rubles

Schedule 10. Dynamics of surplus/deficit of consolidated budget of RF in 2006-2013 and forecast for 2014-2016, % to GDP

Diagram 2. Change of structure of federal budget proceeds in 2009-2013, %

Schedule 11. Dynamics of total external debt of RF and its share in GDP in 2010-2014 (as of January 1) and forecast for 2015-2017, mln dollars

Diagram 3. Change of structure of external debt of RF in 2009-2014 (as of January 1), %

Schedule 12. Dynamics of CPI in 2006-2013 ad forecast for 2014-2016, % to the corresponding period of the previous year

Schedule 13. Dynamics of investments into special economic zones accrued total in 2006-2013 (as of 01.10.2013), mln rubles

Schedule 14. Number of residents of special economic zones in Russia in 2006- 2013 (June 2013), people

Table 2. Number of small enterprises (without micro-enterprises) by branches in Russia in 2009-September 2013

Picture 1. Distribution of funding volume of programs of small and medium-sized business from the federal and regional budgets by regions on the map of Russia in 2011-2013, mln rubles

Table 3. Parameters during 2012-2013 of three leading countries gained the success in branches being the subject of the rating «Doing Business 2014»

Table 4. Distribution of Russian regions by rating of investment climate in 2012-2013

Schedule 15. Dynamics of accumulated foreign investments volume in 2005-2013, billion dollars

Diagram 4. Foreign investments accumulated by investing countries in 2013, %

Table 5. Dynamics of accumulated foreign investments volume in TOP-15 regions in 2005-2013, mln dollars

Schedule 16. Dynamics of population of Russia and world in 2000-2013 and forecast up to 2100, mln people

Schedule 17. Share of RF in the world GDP in 2001-2013 and forecast for 2014-2016, %

## **2. SUBJECT OF RESEARCH**

### **3. WORLD FREIGHT TRANSPORT MARKET**

Schedule 18. Volumes of freight transport production in the world in 2010-2013, units

Diagram 5. Structure of freight transport production in cost terms by the main companies in the world in 2013, %

Table 6. Structure of freight transport production in cost terms by the main companies in the world in 2013, mln dollars

Diagram 6. Dynamics of freight transport production structure in physical terms by the main countries of the world, in 2010-2013, %

Table 7. Dynamics of freight transport production structure in physical terms by the main countries of the world, in 2010-2013, %

### **4. ANALYSIS OF FREIGHT VEHICLES SALES**

Schedule 19. Dynamics of freight trucks sales (over 14 tons) by groups of producers in 2007-2013\*, ths units

Table 8. Sales volumes freight vehicles by brands in 2012-2013, ths units

### **5. VOLUME OF FREIGHT TRANSPORT MARKET**

Schedule 20. Dynamics of the Russian freight transport market volume in 2010-2013, units

Diagram 7. Dynamics import content of the Russian market of freight transport in physical terms in 2010-2013, %

Diagram 8. Import content on the Russian market of freight transport in physical terms in 2013, %

Diagram 9. Structure of light motor vehicles fleet (LCV) in 2013, %

Diagram 10. Age structure of light motor vehicles fleet (LCV) in 2013, %

Diagram 11. Structure of heavy freight transport of Russia by carrying capacity in 2013, %

Schedule 21 Dynamics of the Russian car fleet by types of transport means in 2010 - 2013, units

Schedule 22 Dynamics of the Russian car fleet growth by types of transport means in 2011 - 2013, %

Table 9 Volume of the Russian car fleet by types of transport means in 2010 - 2013, units.

Table 10. Freight vehicles fleet volume by entities of RF in 2010-2013 , units

## **6. ТЕНДЕНЦИИ НА РОССИЙСКОМ РЫНКЕ ГРУЗОВОГО ТРАНСПОРТА**

### **7. ФАКТОРЫ, ВЛИЯЮЩИЕ НА РЫНОК ГРУЗОВОГО ТРАНСПОРТА**

Diagram 12. Structure of freights transportation by types of transport in 2013, %

Table 11. Freights transportations by types of transport in RF, mln tons

Table 12. Freights turnover by types of transport, billion tonne-kilometre

Schedule 23. Dynamics of freight transportations on the commercial basis by motor freight vehicles in Russia in 2008-2013, ths tons

Schedule 24. Dynamics of spheres adjacent to freight transport market in Russia in 2010-2013, %

Schedule 25. Dynamics of all buildings commissioning in Russia in 2009-2013, ths sq. meters

Schedule 26. Dynamics of proceeds from sales of wholesaling enterprises of Russia in 2009-2013 , mln rubles

Schedule 27. Dynamics of proceeds from sales of retailing enterprises of Russia in 2009-2013, mln rubles.

## **8. ГОСУДАРСТВЕННОЕ РЕГУЛИРОВАНИЕ РЫНКА ГРУЗОВОГО ТРАНСПОРТА**

### **9. КРУПНЕЙШИЕ ИГРОКИ НА РЫНКЕ ГРУЗОВОГО ТРАНСПОРТА**

Diagram 33. Change of freight transport market structure by largest players in 2012-2013, %

### **10. ТЯГАЧИ, ПРИЦЕПЫ И ПОЛУПРИЦЕПЫ**

Schedule 28. Dynamics of the Russian tractor units production volume in 2010-2013, units

Table 13. Volumes of tractor units production by entities of RF in May2009-April 2014, units

Diagram 13. Change of the Russian tractor units production structure by federal districts of RF in 2010-2013, %

Diagram 14. Structure of Russian tractor units production by federal districts of RF in 2013, %

Schedule 29. Dynamics of the Russian utility trailers production volume to freight vehicles in 2009-2013, units

Table 14. Volumes of the Russian general purpose full trailer production to freight vehicles in 2009-2013, units

Schedule 30. Dynamics of the Russian other semi-trailers production volume in 2009-2013, units

Table 15. Volumes of the Russian other trailers production in 2009-April 2014, units

Diagram 15. Structure of trailers and semi-trailers import by types in physical terms in 2013, %

Diagram 19. Change of structure of Russian trailers and semi-trailers import with the weight over 15 tons by countries of destination in physical terms in 2010-2013, %

Diagram 20. Structure of Russian trailers and semi-trailers import with the weight over 15 tons by countries of destination in physical terms in 2013, %

Diagram 21. Change of structure of Russian trailers and semi-trailers import with the weight over 15 tons by countries of destination in cost terms in 2010-2013, %

Diagram 22. Structure of Russian trailers and semi-trailers import with the weight over 15 tons by countries of destination in cost terms in 2013, %

Diagram 23. Structure of trailers and semi-trailers import with the weight over 15 tons by brands in physical terms in 2013, %

Table 20. Structure of trailers and semi-trailers import with the weight over 15 tons by brands in physical terms in 2013, units

Diagram 24. Structure of trailers and semi-trailers import with the weight over 15 tons by brands in cost terms in 2013, %

Table 21. Structure of trailers and semi-trailers import with the weight over 15 tons by brands in cost terms in 2013, ths dollars

Schedule 35. Dynamics of the Russian import of wheeled tractors for semi-trailers in physical terms in 2009-2013, units

Schedule 36. Dynamics of the Russian import of wheeled tractors for semi-trailers in cost terms in 2009-2013, ths dollars

Schedule 37. Volumes of the Russian wheeled tractors for semi-trailers import by the largest countries of destination in 2013, units

Table 22. Volumes of the Russian wheeled tractors for semi-trailers import by the largest countries of destination in 2013, units

Schedule 38. Volumes of the Russian wheeled tractors for semi-trailers import by the largest countries of destination in 2013, ths dollars

Table 23. Volumes of the Russian wheeled tractors for semi-trailers import by the largest countries of destination in 2009-2013, ths dollars

Diagram 27. Change of structure of the Russian wheeled tractors for semi-trailers import by countries of destination in physical terms in 2009-2013, %

Diagram 28. Structure of the Russian wheeled tractors for semi-trailers import by countries of destination in physical terms in 2013, %

Diagram 29. Change of structure of the Russian wheeled tractors for semi-trailers import by countries of destination in cost terms in 2011-2013, %

Diagram 30. Structure of the Russian wheeled tractors for semi-trailers import by countries of destination in cost terms in 2013, %

Schedule 39. Dynamics of the Russian trailers and semi-trailers export in physical terms in 2010-2013, units

Schedule 40. Dynamics of the Russian trailers and semi-trailers export in cost terms in 2010-2013, ths dollars

Diagram 31. Change of structure of the Russian trailers and semi-trailers export by types in physical terms in 2010-2013, %

Table 24. Volumes of the Russian trailers and semi-trailers export by types in physical terms in 2010-2013, units

Diagram 32. Change of structure of the Russian trailers and semi-trailers export by types in cost terms in 2010-2013, %

Table 25. Volumes of the Russian trailers and semi-trailers export by types in cost terms in 2010-2013, ths dollars

Schedule 41. Dynamics of the Russian trailers and semi-trailers export with full weight over 15 tons in physical terms in 2010-2013, units

Schedule 42. Dynamics of the Russian trailers and semi-trailers export with full weight over 15 tons in cost terms in 2010-2013, ths dollars

Table 26. Volumes of the Russian trailers and semi-trailers export with full weight over 15 tons in physical terms by countries of destination in 2010-2013, units

Table 27. Volumes of the Russian trailers and semi-trailers export with full weight over 15 tons in cost terms by countries of destination in 2010-2013, ths dollars

## 11. ПРОИЗВОДСТВО ГРУЗОВОГО ТРАНСПОРТА

Schedule 43. Dynamics of the Russian freight transport production volume (including other domestic enterprises) in 2010-2013, units

Diagram 34. Structure of the Russian freight transport on carriage production (including other domestic enterprises) in 2010-2013, %.

Table 28. Structure of the Russian freight transport on carriage production (including other domestic enterprises) in 2010-2013, units

Diagram 35. Change of the Russian freight transport production structure in 2010-2013, %

Table 29. Structure of the Russian freight transport production in 2010-2013, units

Schedule 44. Dynamics of the Russian freight transport production volume in 2010-2013, units

Schedule 45. Dynamics of the Russian production volume of freight motor transport with conventional compression-ignition engine in 2010-2013, units

Schedule 46. Dynamics of the Russian production volume of freight motor transport with conventional compression-ignition engine by months in 2010-February 2014, units

Table 30. Dynamics of freight transport with conventional compression-ignition engine production by months in 2010-February 2014, units

Table 31. Dynamics of freight transport with conventional compression-ignition engine production by federal districts of RF in May 2009- February 2014, units

Diagram 36. Change of structure of the Russian freight transport with conventional compression-ignition engine production by federal districts in 2010-2013, %

Diagram 37. Structure of the Russian freight transport with conventional compression-ignition engine production by federal districts in 2013, %

Table 32. Dynamics of freight transport with conventional compression-ignition engine production by regions of RF in May 2009-February 2014, units

Diagram 38. Change of regional structure of the Russian freight transport with conventional compression-ignition engine production in 2010-2013, %

Diagram 39. Regional structure of the Russian freight transport with conventional compression-ignition engine production in 2013, %

Schedule 47. Dynamics of the Russian production volume of freight motor transport with conventional spark-ignition engine in 2010-2013, units

Schedule 48. Dynamics of the Russian production volume of freight motor transport with conventional spark-ignition engine in 2010-2013, units

Table 33. Volumes of freight transport with conventional spark-ignition engine production by months in May 2009-2013, units

Table 34. Dynamics of freight transport with conventional spark-ignition engine production by districts of RF in 2010-2013, units

Diagram 40. Change of structure of the Russian freight transport with conventional spark-ignition engine production by federal districts in 2010-2013, %

Table 35. Dynamics of freight transport with conventional spark-ignition engine production by regions of RF in 2010-2013, units

Diagram 41. Change of regional structure of the Russian freight transport with conventional spark-ignition engine production in 2010-2012, %

Schedule 49. Dynamics of the Russian volume of special freight motor transport production in 2008-2013, units

Diagram 42. Change of structure of Russian special-purpose freight transport production in 2008-2013, %

Table 36. Change of structure of Russian special-purpose freight transport production in 2008-2013, units

## **12. КРУПНЕЙШИЕ РОССИЙСКИЕ ПРОИЗВОДИТЕЛИ**

Table 40. Largest enterprises by volume of proceeds from sale by the main type of activity «freight vehicles production» (34.10.4) in 2009-2012, ths rubles

## **13. АНАЛИЗ ЭКСПОРТА ГРУЗОВОГО ТРАНСПОРТА**

Schedule 52. Dynamics of the Russian export volume of freight motor transport for freights transportation in physical terms in 2009-2013, units

Schedule 53. Dynamics of the Russian export volume of freight motor transport for freights transportation in cost terms in 2009-2013, ths dollars

Diagram 46. Structure of freight motor transport for freights transportation export by types in physical terms in 2013, %.

Table 41. Structure of freight motor transport for freights transportation export by types in physical terms in 2013, units

Diagram 47. Structure of freight motor transport for freights transportation export by types in cost terms in 2013, %

Table 42. Structure of freight motor transport for freights transportation export by types in cost terms in 2013, ths dollars

Schedule 54. Dynamics of the Russian export of freight motor transport for freights transportation by months in physical terms in 2009-2013, units

Table 43. Volumes of the Russian export of freight motor transport for freights transportation by months in physical terms in 2009-2013, units

Schedule 55. Dynamics of the Russian export of freight motor transport for freights transportation by months in cost terms in 2009-2013, ths dollars

Table 44. Volumes of the Russian export of freight motor transport for freights transportation by months in cost terms in 2009-2013, ths dollars

Schedule 56. Volumes of the Russian export of freight motor transport for freights transportation by largest countries of destination in 2013, units

Schedule 57. Volumes of the Russian export of freight motor transport for freights transportation by largest countries of destination in 2013, ths dollars

Diagram 48. Change of structure of the Russian export of freight motor transport for freights transportation by countries of destination in physical terms in 2009-2013, %

Diagram 49. Structure of the Russian export of freight motor transport for freights transportation by countries of destination in physical terms in 2013, %.

Diagram 50. Change of structure of the Russian export of freight motor transport for freights transportation by countries of destination in cost terms in 2008-2013, %

Diagram 51. Structure of the Russian export of freight motor transport for freights transportation by countries of destination in cost terms in 2013, %.

Schedule 58. Dynamics of the Russian export volume of other spark-ignition engine transport means with the weight not more 5 tons in physical terms in 2009-2013, units

Schedule 59. Dynamics of the Russian export volume of other spark-ignition engine transport means with the weight not more 5 tons in cost terms in 2009-2013, ths dollars

Diagram 52. Structure of other spark-ignition engine transport means export with the weight not more 5 tons by types in physical terms in 2013, %

Table 45. Structure of other spark-ignition engine transport means export with the weight not more 5 tons by types in physical terms in 2013, units

Diagram 53. Structure of other spark-ignition engine transport means export with the weight not more 5 tons by types in cost terms in 2013, %

Table 46. Structure of other spark-ignition engine transport means export with the weight not more 5 tons by types in cost terms in 2013, ths dollars

Schedule 60. Dynamics of the Russian export volumes of other spark-ignition engine transport means with the weight not more 5 tons by months in physical terms in 2009-2013, units

Table 47. Volumes of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by months in physical terms in 2009-2013, units

Schedule 61. Dynamics of the Russian export volumes of other spark-ignition engine transport means with the weight not more 5 tons by months in cost terms in 2009-2013, ths dollars

Table 48. Volumes of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by months in cost terms in 2009-2013, ths dollars

Diagram 54. Volumes of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by largest countries of destination in 2013, units

Diagram 55. Volumes of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by largest countries of destination in 2013, ths dollars

Table 50. Volumes of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by largest countries of destination in 2009-2013, ths dollars

Diagram 56. Change of structure of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by countries of destination in physical terms in 2009-2013, %

Diagram 57. Structure of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by countries of destination in physical terms in 2013, %

Diagram 58. Structure of the Russian other spark-ignition engine transport means export with the weight not more 5 tons by countries of destination in cost terms in 2013, %

#### **14. FREIGHT TRANSPORT IMPORT ANALYSIS**

Schedule 62. Dynamics of the Russian import volume of freight motor transport for freights transportation in physical terms in 2009-2013, units

Schedule 63. Dynamics of the Russian import volume of freight motor transport for freights transportation in cost terms in 2009-2013, ths dollars

Diagram 59. Structure of freight motor transport for freights transportation import by types in physical terms in 2013, %

Table 51. Structure of freight motor transport for freights transportation import by types in physical terms in 2013, units

Diagram 60. Structure of freight motor transport for freights transportation import by types in cost terms in 2013, %

Table 52. Structure of freight motor transport for freights transportation import by types in cost terms in 2013, ths dollars

Diagram 61. Volumes of the Russian freight motor transport for freights transportation import by the largest producing countries in 2013, units

Table 53. Volumes of the Russian freight motor transport for freights transportation import by the largest producing countries in physical terms in 2009-2013, units

Diagram 62. Volumes of the Russian freight motor transport for freights transportation import by the largest producing countries in cost terms in 2013, ths dollars

Table 54. Volumes of the Russian freight motor transport for freights transportation import by the largest producing countries in cost terms in 2009-2013, ths dollars

Diagram 63. Change of structure of the Russian freight motor transport for freights transportation import by producing countries in physical terms in 2009-2013, %

Diagram 64. Structure of the Russian freight motor transport for freights transportation import by producing countries in physical terms in 2013, %

Diagram 65. Change of structure of the Russian freight motor transport for freights transportation import by producing countries in cost terms in 2011-2013, %

Diagram 66. Structure of the Russian freight motor transport for freights transportation import by producing countries in cost terms in 2013, %

Diagram 67. Structure of freight motor transport for freights transportation import by brands in physical terms in 2013, %

Table 55. Structure of freight motor transport for freights transportation import by brands in physical terms in 2013, units

Schedule 64. Dynamics of the Russian import volume of diesel trucks and weight not more 5 tons in physical terms in 2009-2013, units

Schedule 65. Dynamics of the Russian import volume of diesel trucks and weight not more 5 tons in cost terms in 2009-2013, ths dollars

Schedule 66. Dynamics of the Russian import volumes of diesel trucks and weight not more 5 tons by months in physical terms in 2009-2013, units

Table 57. Volumes of the Russian diesel trucks with the weight not more 5 tons import by months in physical terms in 2009-2013, units

Schedule 67. Dynamics of the Russian import volumes of diesel trucks and weight not more 5 tons by months in cost terms in 2009-2013, ths dollars

Table 58. Volumes of the Russian diesel trucks with the weight not more 5 tons import by months in cost terms in 2009-2013, ths dollars

Diagram 69. Volumes of the Russian diesel trucks with the weight not more 5 tons import by the largest producing countries in 2013, units

Table 59. Volumes of the Russian diesel trucks with the weight not more 5 tons import by the largest producing countries in 2013, units

Diagram 70. Volumes of the Russian diesel trucks with the weight not more 5 tons import by the largest producing countries in 2013, ths dollars

Table 60. Volumes of the Russian diesel trucks with the weight not more 5 tons import by the largest producing countries in 2013, ths dollars

Diagram 71. Change of structure of the Russian diesel trucks with the weight not more 5 tons import by producing countries in physical terms in 2009-2013, %

Diagram 72. Structure of the Russian diesel trucks with the weight not more 5 tons import by producing countries in physical terms in 2013, %

Diagram 73. Change of structure of the Russian diesel trucks with the weight not more 5 tons import by producing countries in cost terms in 2011-2013, %

Diagram 74. Structure of the Russian diesel trucks with the weight not more 5 tons import by producing countries in cost terms in 2013, %

Schedule 68. Dynamics of the Russian import volume of diesel trucks and weight from 5 to 20 tons in physical terms in 2009-2013, units

Schedule 69. Dynamics of the Russian import volume of diesel trucks and weight from 5 to 20 tons in cost terms in 2009-2013, ths dollars

Table 61. Volumes of the Russian diesel trucks with the weight from 5 to 20 tons import by the largest producing countries in 2009-2013, units

Diagram 76. Volumes of the Russian diesel trucks with the weight from 5 to 20 tons import by the largest producing countries in 2013, ths dollars

Table 62. Volumes of the Russian diesel trucks with the weight from 5 to 20 tons import by the largest producing countries in 2009-2013, ths dollars

Diagram 77. Change of structure of the Russian diesel trucks with the weight from 5 to 20 tons import by producing countries in physical terms in 2010-2013, %

Diagram 78. Structure of the Russian diesel trucks with the weight from 5 to 20 tons import by producing countries in physical terms in 2013, %

Diagram 79. Change of structure of the Russian diesel trucks with the weight from 5 to 20 tons import by producing countries in cost terms in 2010-2013, %

Diagram 80. Structure of the Russian diesel trucks with the weight from 5 to 20 tons import by producing countries in cost terms in 2013, %

## 15. PRODUCER PRICES

Schedule 70. Dynamics of average producer prices for automobile truck (including carriage), by years in 2012-2013, rub/unit

Schedule 71. Dynamics of average producer prices for automobile truck (including carriage), by months in 2012-February 2014, rub/unit

Table 63. Dynamics of average producer prices for automobile truck (including carriage), by months in 2012-February 2014, rub/unit

Schedule 72. Dynamics of average producer prices for freight transport means with conventional compression-ignition engine (diesel and semi-diesel), new, by years in 2012-2013, rub/unit

Schedule 73. Dynamics of average producer prices for freight transport means with conventional compression-ignition engine (diesel and semi-diesel), new, by months in 2012-February 2014, rub/unit

Table 64. Dynamics of average producer prices for freight transport means with conventional compression-ignition engine (diesel and semi-diesel), new, by months in 2012-February 2014, rub/unit

Schedule 74. Dynamics of average producer prices for freight transport means with conventional spark-ignition engine; other transport means, new, by years in 2012-2013, rub/unit

Table 65. Dynamics of average producer prices for freight transport means with conventional spark-ignition engine; other transport means, new, by months in 2012-January 2014, rub/unit

Schedule 76. Dynamics of average producer prices for carriage for freight transport, including similar special-purpose transport means, by years in 2012-2013, rub/unit

Schedule 77. Dynamics of average producer prices for carriage for freight transport, including similar special-purpose transport means, by months in 2012-February 2014, rub/unit

Table 66. Dynamics of average producer prices for carriage for freight transport, including similar special-purpose transport means, by months in 2012-February 2014, rub/unit

Schedule 78. Dynamics of average producer prices for other special-purpose transport means, not included into other groups, by years in 2012-2013, rub/unit

Schedule 79. Dynamics of average producer prices for other special-purpose transport means, not included into other groups, by months in 2012-February 2014, rub/unit

Table 67. Dynamics of average producer prices for other special-purpose transport means, not included into other groups, by months in 2012-February 2014, rub/unit

## 16. RETAIL PRICES

Table 68. Cost of diesel trucks, rubles

Table 69. Price for freight transport means with spark ignition engine, rubles

Table 70. Cost of freight transport of Mitsubishi Fuso brand, rubles

Table 71. Cost of freight transport of HYUNDAI brand, rubles

Table 72. Cost of freight transport of FOTON brand, rubles

Table 73. Cost of freight transport of Isuzu brand, rubles

Table 74. Cost of freight transport of IVECO brand, rubles

Table 75. Cost of freight transport of GAZ brand, rubles

Table 76. Cost of freight transport of MAZ brand, rubles

## 17. PROFILES OF THE LARGEST ENTERPRISES

Table 77. Shareholders/founders of «KAMAZ» JSC

Table 78. Subsidiaries of «KAMAZ» LLC

Table 79. Production volumes of «KAMAZ» JSC

Table 80. Balance sheet of «KAMAZ» JSC, ths rubles

Table 81. Profit and loss statement of «KAMAZ» JSC, ths rubles.

Table 82. Cash flow statement of «KAMAZ» JSC, ths rubles.

Table 83. Financials of «KAMAZ» JSC, ths rubles.

Table 84. Financial ratios of «KAMAZ» JSC

Table 85. Shareholders/founders of «GAZ» LLC

Table 86. Subsidiaries of «GAZ» LLC

Table 87. Production volumes of «GAZ» LLC

Table 88. Balance sheet of «GAZ» LLC, ths rubles.

Table 89. Profit and loss statement of «GAZ» LLC, ths rubles.

- Table 90. Cash flow statement of «GAZ» LLC, ths rubles.  
Table 91. Financials of «GAZ» LLC, ths rubles.  
Table 92. Financial ratios of «GAZ» LLC  
Table 93. Shareholders/founders of «URAL» JSC  
Table 94. Subsidiaries of «URAL» JSC  
Table 95. Production volumes of «URAL» JSC  
Table 96. Balance sheet of «URAL» JSC, ths rubles  
Table 97. Profit and loss statement of «URAL» JSC, ths rubles.  
Table 98. Cash flow statement of «URAL» JSC, ths rubles.  
Table 99. Financials of «URAL» JSC, ths rubles.  
Table 100. Financial ratios of «URAL» JSC  
Table 101. Shareholders/founders of «ZIL» AMO  
Table 102. Subsidiaries of «ZIL» AMO  
Table 103. Production volumes of «ZIL» AMO  
Table 104. Balance sheet of «ZIL» AMO, ths rubles.  
Table 105. Profit and loss statement of «ZIL» AMO, ths rubles.  
Table 106. Cash flow statement of «ZIL» AMO, ths rubles.  
Table 107. Financials of «ZIL» AMO, ths rubles.  
Table 108. Financial ratios of «ZIL» AMO  
Table 109. Shareholders/founders of «ZZGT» JSC  
Table 110. Balance sheet of «ZZGT» JSC, ths rubles  
Table 111. Profit and loss statement of «ZZGT» JSC, ths rubles.  
Table 112. Cash flow statement of «ZZGT» JSC, ths rubles.  
Table 113. Financials of «ZZGT» JSC, ths rubles.  
Table 114. Financial ratios of «ZZGT» JSC

## **18. FORECAST OF THE MARKET DEVELOPMENT FOR 2014-2016**

Schedule 80. Dynamics of the Russian freight transport market volume in physical terms in 2010-2013 and forecast for 2014-2016, units

Schedule 81. Dynamics import content of the Russian market of freight transport in physical terms in 2010-2016\*, %

## **ABOUT INTESCO RESEARCH GROUP**

## ABOUT INTESCO RESEARCH GROUP

**INTESCO RESEARCH GROUP** is the analytical agency, specializing in development of high-quality business plans, feasibility studies and marketing researches on federal and Regional levels. We provide our clients with up-to-date and accurate information, professional recommendations for conducting business.

All works of **INTESCO RESEARCH GROUP** are based on the proven investigation methods. When conducting marketing researches and developing the business plans the agency applies the worldwide accepted methods of investments efficiency evaluation and they are based on the Russian and international quality standards.

Analysts of **INTESCO RESEARCH GROUP** are the graduates of the leading Moscow institutions of higher education (Moscow State University, Moscow Institute of Physics and Technology, Russian academy of economics named after Plekhanov, Higher School of Economics, State University of Economics and Finance) and have deep knowledge in marketing, methods of marketing research arrangement, investment projects efficiency evaluation, preparing the analytical reports and business-forecasting.

Professional approach and service, high-quality specialists, deep knowledge of various markets, broad design experience and constant improvement allow the **INTESCO RESEARCH GROUP** to provide the high-quality service to all the clients.

Information from our reports is published in the largest Russian newspapers and magazines: “Vedomosti”, “Kommersant-Dengi”, “Rossiyskaya gazeta”, “Forbes”, “Russian Food Market”, “FoodService”, “MAXIM”, “Partner: myasopererabotka”, “Moe delo. Magazin”, “Odnako”, “Khlebopekarnoe proizvodstvo”, “Producty i Pribyl”, “Konditerskaya sfera/khlebopechenie”, “Tsenovik”, “RBK daily”, “Unipack.Ru”, etc.

## OUR CLIENTS



**PURPOSE OF OUR COMPANY IS TO ENSURE THE SUCCESSFUL  
IMPLEMENTATION OF BUSINESS PROJECTS OF OUR CLIENTS**

**E-mail: [info@i-plan.ru](mailto:info@i-plan.ru)**

**Web-site: [www.i-plan.ru](http://www.i-plan.ru)**

**Tel.: +7 (495) 212-91-91**