



**Intesco
Research
Group**

ENERGY SAVING AND RUSSIAN MARKET OF ENERGY SAVING



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INFORMATION ABOUT INTESCO RESEARCH GROUP

RESEARCH METHODOLOGY

Subject of research:

ENERGY SAVING AND RUSSIAN MARKET OF ENERGY SAVING IN THE AREA OF ELECTRICITY AND GAS SUPPLY

Goal of research:

EVALUATION OF THE MARKET AND FORECAST OF ITS DEVELOPMENT FOR 2014-2016

Regions of research:

RUSSIA
REGIONS OF RF

MAIN BLOCKS OF RESEARCH:

INDICATORS OF PRODUCTION, DISTRIBUTION OF ELECTRICITY, GAS AND WATER
ENERGY RESOURCES BALANCE
ELECTRICITY CONSUMPTION AND PRODUCTION BALANCE IN RUSSIA
FUEL ENERGY PRODUCTION
LARGEST POWER GENERATING COMPANIES
TARIFFS FOR ELECTRICITY AND GAS SUPPLY
STATE REGULATION OF ENERGY MARKET
FACTORS HINDERING THE MARKET DEVELOPMENT
FORECAST OF ENERGY SAVING MARKET DEVELOPMENT FOR 2014-2016

Profiles are made for the following largest Russian enterprises:

FGC UES
Inter RAO UES
Mosenergo OJSC (Gazprom Group)

Information about the main enterprises' production volume, financials of activity, balance sheet, profit and loss statements, cash flow statements, subsidiaries and some other information is also presented.

The sources of information, which are used in the research:

Federal State Statistics Service

Ministry of Economic Development of RF

RF Ministry of Energy

Ministry of Regional Development of RF

Federal Tax Service

Industry experts' estimates

Federal target programs and subprograms

Printed and electronic publications of the branch

Data of state structures (ministries and agencies), industry associations, unions, dealing with the development of construction and building industry

Symbols used in the study:

E – estimate

P – forecast

* - estimate of forecast

The research contains 29 schedules, 12 diagrams, 38 tables and 3 schemes.

EXTRACTS FROM RESEARCH

CHAPTER 3

INDICATORS OF PRODUCTION,
DISTRIBUTION OF ELECTRICITY, GAS AND
WATER

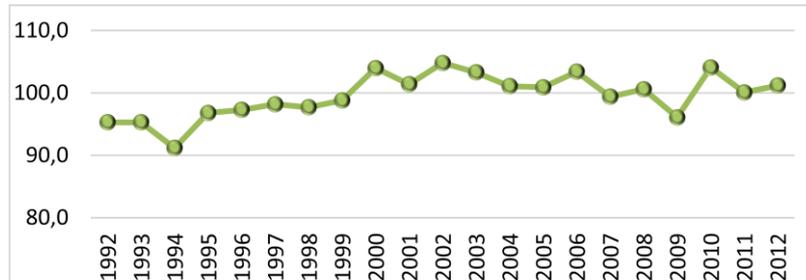
In 2012 production and distribution of electricity, gas and water increased by **%, what is slightly higher than that of the previous year (100,1%).

The minimum number was recorded in 1994 – **%, the maximum one – in 2002 – 104,8%. Relatively high growth rates were also observed in 2010 – 1**%.

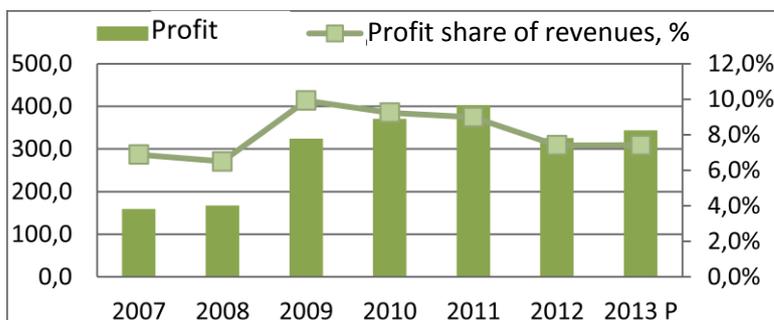
In 2013 the predicted increase in revenue from the production, transmission and distribution of electricity by **%, is awaited, consequently the index will amount to ** 34,8 bln. rub. In the previous years there was a negative dynamics by 1,8%.

Except for 2012 the changes in the sales dynamics from activities of production,

transmission and distribution of electricity is characterized as rising ones, tending to a gradual reduction of the growth rates.



Dynamics of index of production on type of economic activity «Production and distribution of electricity, gas and water» in 1992-2012, %



Dynamics of gross profit margin on type of economic activity «Production and distribution of electricity, gas and water» in RF in 2007-2013*, bln. rub.

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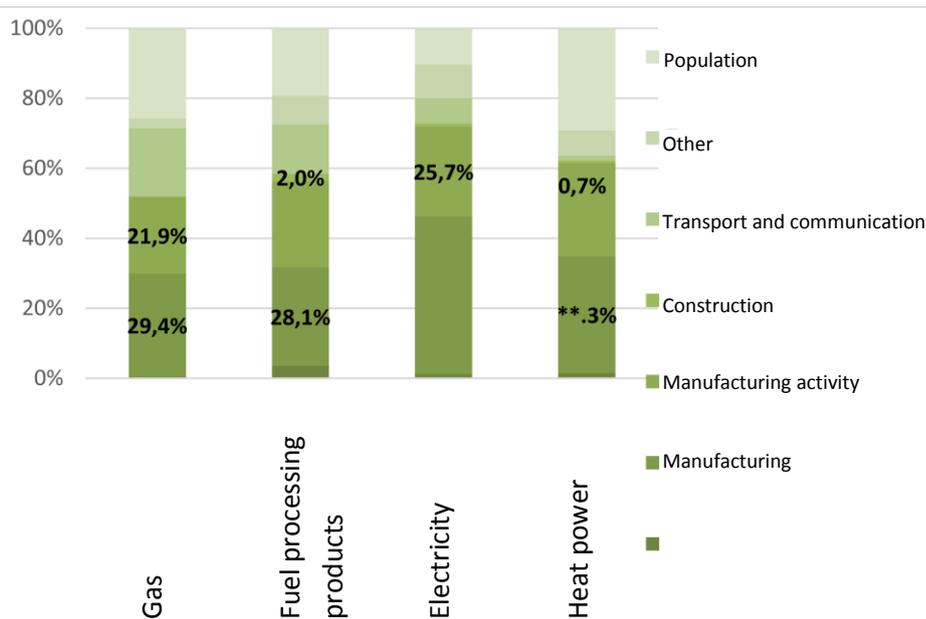
ENERGY RESOURCES BALANCE

The main consumers of gas are: manufacturing (**%), industrial production (*1,9%) and population (**,8%). Final consumption of fuel processing products by **,1% in 2011 was also formed by the above groups in 2011. Manufacturing accounted for about *5% in the structure of energy consumption, the population accounted for less than 10% of demand. At the same time, the latter group accounted for *9,2% in the consumption of heat power.

Transformation into other kinds of energy accounts for the large amount in the structure of fuel natural gas consumption (more than 40% of the total resource volume).

The most energy-intensive industry is the metallurgic production of fabricated metal products – *0,8% in consumption of fossil fuels by manufacturing industries, and also production of other non-metal mineral products – 30% in the same structure.

In the process of energy resources transportation and consumption the share of losses amounted to *,2 in 20122, electricity – **,1%. Oil and gas losses were considerably small – *.4% and *,8% respectively.

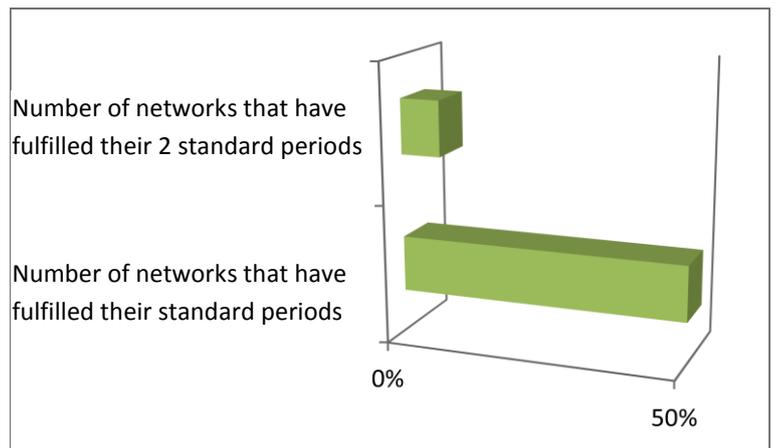


Final consumption of main energy resources by industries in 2011,

CHAPTER 5

ELECTRICITY CONSUMPTION AND PRODUCTION BALANCE IN RUSSIA

Most of the total volume of electricity consumption is lost in the Republic of Ingushetia (48%). The losses are also big in the Republic of Tuva (39,2%), the Chechen Republic (34,5%) and the Republic of Dagestan (32,9%). More than one fourth of the consumed electricity is lost in North Ossetia, the Republics of Adygea, Altai, Kalmykia, Kabardino-Balkaria.



In the regions of the North Caucasus Federal District the situation is particularly severe and the problems with worn-out electric equipment are of crisis character.

In Russia today, there is a significant physical and technological deterioration of networks. According to the Ministry of Energy, «the share of distribution networks that have fulfilled their standard period amounts to **%, of the networks are in the middle of the standard period. The overall deterioration of distribution network amounts to *0%».

It should be emphasized that the state power grid assets in Russia is much worse than in other major countries, where the rate of deterioration is 27-44%. Besides, the modern equipment, providing high reliability and lower operating costs, yet are not widely used in the Russian ESCs.

The average age of the main power plant equipment at the beginning of 2011 amounted to more than 32 years, including in HPP - 36 years, TPP - 31 years old, NPP - 25 years. The average age of technological equipment of the grid complex is about 40 years.

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RESEARCH METHODOLOGY

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INFORMATION ABOUT INTESCO RESEARCH GROUP

ABOUT INTESCO RESEARCH GROUP

INTESCO RESEARCH GROUP is the analytical group, having its principal directions of activity in development of high-quality business plans, feasibility studies and marketing researches of both Russia's and regional markets of RF. We provide our clients with up-to-date and accurate information, professional recommendations for conducting business.

All works of **INTESCO RESEARCH GROUP** are based on the proven research and development methods. When conducting marketing researches and developing the business plans the group applies the worldwide accepted methods of investments efficiency evaluation and they are based on the Russian and international quality standards.

Analysts of **INTESCO RESEARCH GROUP** are the graduates of the leading Moscow institutions of higher education (Moscow State University, Moscow Institute of Physics and Technology, Russian academy of economics named after Plekhanov, Higher School of Economics, State University of Economics and Finance) and have deep knowledge in marketing, methods of marketing research arrangement, investment projects efficiency evaluation, preparing the analytical reports and business-forecasting.

Professional approach and service, high-quality specialists, deep knowledge of various markets, broad design experience and constant improvement allow the **INTESCO RESEARCH GROUP** to provide the high-quality service to all the clients.

Information from our reports is published in the largest Russian newspapers and magazines: "Vedomosti", "Kommersant-Dengi", "Rossiyskaya gazeta", "Forbes", "Russian Food Market", "FoodService", "MAXIM", "Partner: myasopererabotka", "Moe delo. Magazin", "Odnako", "Khlebopekarnoe proizvodstvo", "Producty i Pribyl", "Konditerskaya sfera/khlebopechenie", "Tsenovik", "RBK daily", "Unipack.Ru", etc.

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